EYG style

FREE ISSUE

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EYG celebrates 50 years



Beautiful transformations



Success stories

Business that started in a humble garage turns over £650m

EYG is celebrating two incredible landmarks – reaching their 50th anniversary in business and turning over an incredible £650m over those five decades.

The family firm, which employs around 300 staff, now manufactures and supplies products including windows and doors for homes and businesses across Yorkshire, Lincolnshire and Nottinghamshire.

But the business had incredibly humble beginnings - having started life in a small garage in a residential street in East Yorkshire.



1st storage

Office was a 'cupboard under the stairs'

The firm was founded by friends Jim Bingham and Chris George in 1971, with Jim's single garage doubling up as a storage facility for the windows, and his 'office' was housed in a cupboard under the stairs.

Jim, now 75, quoted for the work, surveyed the houses, and fitted the windows, and his wife Linda acted as the finance and accounts clerk, while raising their two small daughters.



Where it all started

Rapid expansion

As the business grew, Chris joined full time as a director, with Jim as Managing Director, and they moved into their first office premises on Hessle Road, Hull, within a year.

Their success came quick. Within ten years EYG was already employing over 100 staff.

Fast forward 50 years later and the business now occupies over 55,000ft across two sites in Gipsyville, and the fledgling firm which turned over just £10,000 in its first year, has just turned over £21m in 2022.

Although Chris has now retired, Jim is still hands-on in the business.

Meanwhile, his son-in-law Nick Ward, who joined the firm over 30 years ago in a sales role, is now part-owner and sole Managing Director.



1978, one of the 1st EYG empoyees, Janet

The firm recently hired the third generation of the family, with Jim's grandson William,16, starting as a marketing apprentice.

EYG is now celebrating its 50th anniversary and reaching the incredible landmark of turning over a total of £650m in that time – making a huge impact on the Hull economy and having employed thousands of staff over that period.

But family remains at its heart, with not only three generations of Jim's family still working there, but also providing employment for relatives of many of its long-serving staff – with entire families, as well as fathers and sons working there.



1995, staff expansion



21st EYG anniversary

'Incredibly proud'

Jim said he's still astonished how far it has come.

"It really is a proud moment when you look back on what we have achieved. I still find it astonishing to think where it all began, in my garage at the first house I ever bought.

"It makes me very proud to think of all the jobs we've created and the money we have generated for the economy."

Nick now oversees the daily running of the entire operation – which includes a thriving and busy commercial and trade division.

He said: "We have been through many recessions and dips in the economy, as well as a global. Our focus is always on protecting the stability of the firm, and we continue to flourish despite tough conditions.

"We owe our success to our customers and staff and look forward to moving forward in 2023."



2018, Hull HQ & factories

Katie, 19, becomes one of a handful of female window fitters in the UK

A young trainee is blazing a trail in the home improvement industry by becoming one of a tiny number of female window fitters in the UK.

Katie Sanderson started work at EYG last year and is now working all over Yorkshire fitting windows and guttering.

There are no official statistics for the numbers of women in jobs in window fitting as there are so few.

Katie applied to join EYG after her mum got her front door fitted and encouraged her to ask about careers.





Katie was teamed up with an experienced fitter and receives on-the-job training from him as they visit homes across Yorkshire, replacing windows, fascias and soffits.

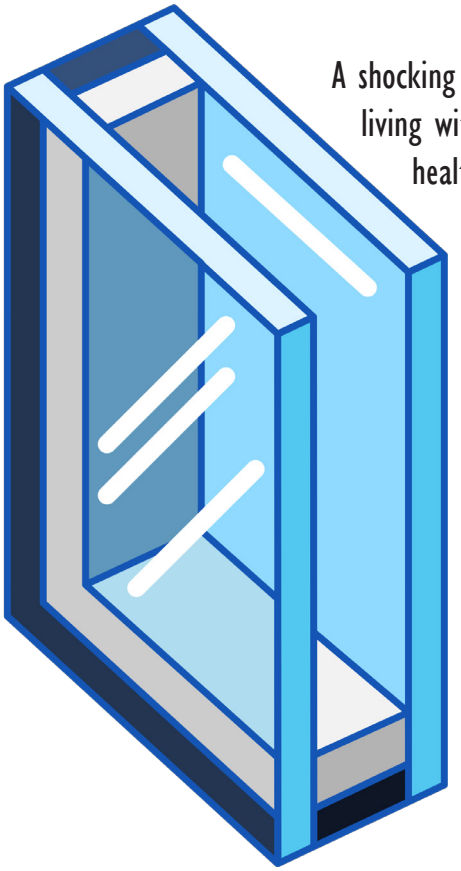
Katie said: “It was when my mum got her door fitted that I applied, as I always liked the idea of tools and building things.

“The job is a lot more physical than I was initially expecting, but I find it really exciting.

“I like everything about it, even the scaffolding. I love climbing, so the scaffolding has been a bonus.

“I haven’t heard of any other women fitting windows and fascias and soffits, so I am proud to be doing this.”

Poll exposes worrying statistics over *damp* and *cold* conditions in UK homes



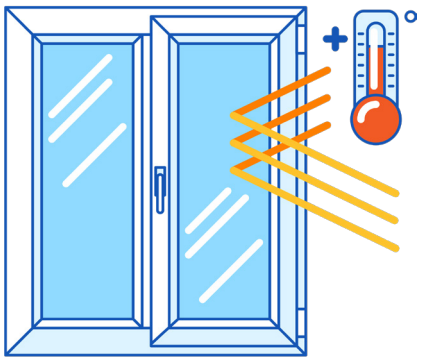
A shocking 34% of the population who took part in a recent poll said they are living with damp in their homes – a cause of potentially serious respiratory health conditions.

The poll of 1,000 home owners, conducted by the Glass and Glazing Federation (GGF), also found that 1 in 5 people who responded said they only have single glazing, meaning their homes are more prone to heat loss and condensation.

Quick fix cheap solutions to heat loss in the home

There are simple and cheap ways that families can improve the overall warmth of their home, such as:

- Plugging any gaps between draughty floorboards with sealant, or adding a thick underlay beneath your carpet
- Gaps around doors and windows can also be filled with silicone to stop cold air coming in
- Buy door draught-excluders
- Buy a thick curtain for your hallway, which can help prevent chills & insulate attics.



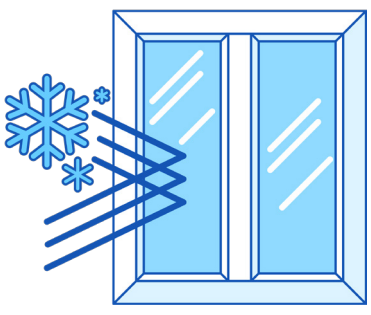
Long-term solutions to creating a warmer home

Buying A-rated windows – which means they're among the most energy-efficient on the market, will protect your home against heat loss, condensation, and damp.

The GGF say that the average house will save around £1,800 over ten years by replacing old pre-2002 windows with A-rated double-glazed windows.

In addition, buying a composite front door guarantees your home will be cosy and draught-proof.

Our doors have undergone rigorous independent testing to ensure they withstand simulated rain tests and wind speeds of up to 80mph – without any ill-effects.





Huge extension creates beautiful home for three generations

EYG has helped three generations of the same family convert and extend a three-bedroom cottage dating back to the 1700s into a dream modern living space. The Lincolnshire property was originally bought by Ann Marie and Michael - 35 years ago. But last year their daughter Kim moved in with their grown-up grand-daughter Victoria, and the family set about extending the modest property into a delightful four-bedroom home with accompanying annex.

Separate living quarters

The property has a separate living wing for Kim, and another for her parents. The family then come together in the communal kitchen and dining areas for the three generations to cook and eat together. The dining room is now in the extended new part of the house which features huge floor to ceiling panoramic windows and bifold doors and is the real show-stopping part of the transformation.





Huge transformation inside and out

A hayloft in the garden has also been transformed, which is now stunning living accommodation for 25-year-old Victoria. The back garden has also been landscaped to ensure the outside is as jaw-dropping as the inside. The entire build was carried out during 2021 – with the pandemic causing supply issues and delays. But the whole family is now together and enjoying the fruits of their labours.



Anthracite windows “perfect” for period property

EYG manufactured and installed all the anthracite grey UPVC flush casement windows, as well as two sets of aluminium bi-fold doors. Kim said of the windows and doors: “They do look great, and it was a big decision what to go for, as the house dates back to the 1700s. “I knew white UPVC wouldn’t look right, but the anthracite grey perfectly matches the old parts of the house with the new parts.



“The colour looks nice against the old brick and the windows don’t look ‘plastic’ at all, they look like they’re painted wood. I am really happy with how it all looks and how it’s turned out,” Kim added.

A more energy-efficient home

The work has made the period property more energy efficient, with the windows being A-rated for energy performance. The family has also installed heat pumps so they can embrace modern heating technology to improve their overall Energy Performance Certificate (EPC). EYG’s Operations Manager Martin Littlefield said of the overall transformation: “The family has given a period property a complete makeover and brought it into the 21st century with modern technology having a huge impact on the home’s ability to retain warmth and become more thermally efficient, and in return result in less carbon emissions. “It looks incredible and is worth all their hard work. We are thrilled to have played a part in this home transformation and congratulate them on delivering an incredible family home that works for all generations.”



SIX

of the best newbuild and home renovations

We are fortunate to work on some incredible newbuilds and home renovations across many regions.

Here are our editor's picks of our top six recent projects we have been privileged to work on.

One

This client asked us to remove an old existing conservatory and replace it with this awe-inspiring orangery.
The orangery was fitted with a beautiful lantern roof and four sets of aluminium sliding doors – giving stunning views from every aspect.





Two

These floor-to-ceiling aluminium anthracite grey windows look stunning on this very contemporary home and maximise the views of the surrounding lush gardens - a stunning installation which we were delighted to be part of.

Three

This orangery made such a difference to this home, adding a whole new room which linked the garden to the living space with the use of bifold doors.





four

The homeowners of this property also chose anthracite grey windows and bifold doors – with a separate single door for nipping in and out during the winter months. A practical and functional option which meant this whole design was not only visually stunning, but also well thought-out.

five

This client chose EYG to glaze their full house and install a large set of aluminium bifold doors to their brand-new extension. The entire house was glazed with anthracite grey UPVC windows, which looked fantastic against the pristine white render.
The bifold doors provided the 'wow' factor in linking the garden and open space.





Six

This beautiful home overlooks the Humber, and therefore only huge panoramic windows would do for such a view.
Our aluminium windows and bifold and sliding doors were fitted with solar glass to ensure the property did not overheat in the warm summer months. We were thrilled to be asked to work on this exclusive small development of truly stunning properties.

Garden rooms

a retreat suitable for all weathers and all seasons



When you think of summerhouses or garden rooms, you tend to associate them with warm weather, perhaps lazing inside with a magazine or a summer cocktail.

Unfortunately, most timber summerhouses will only be useable in the summer months and be completely out of action from October through to April.

But having spent thousands of pounds, most home owners would want their investment to result in an extra room that they can enjoy in all seasons.

EYG's garden rooms are insulated, and have double glazed windows and doors as standard, meaning they really are useable for 12 months of the year – even when temperatures plummet during the coldest winter months.

Our customers have adopted a wide range of uses for our garden rooms – which are made of a timber and UPVC frame which does not rot or warp, and requires no maintenance.

From a home gym, to offices, and even a bar, we have seen some amazing interiors from garden rooms that we have built for our customers.

And in the winter months, what could be cosier than transforming your summer house into a winter wonderland with twinkling fairy lights.

Here is a selection of some of our favourite EYG garden room interiors.

The Bar

This East Yorkshire garden room was one of the larger designs we have built, at an impressively-proportioned 4.5m x 3.5m.

It was constructed with our usual timber and UPVC frame, and clad in anthracite grey composite panels on the sides, and Scandi Oak cladding on the front.



The couple designed a bespoke bar which was handmade by a local craftsman, with integrated fridge, optics and a sink.

They were thrilled with their bar, which was kitted out with bar stools and pub-style table and chairs.



The owner said: "It's exactly how we imagined it, and we couldn't be happier. It's the perfect temperature whether it's a cold or warm day, it feels really cosy and yet it's light and airy too. The build was flawless, and we can't wait to invite our family and friends around to enjoy a few drinks in here."



The relaxation space

Vince and Linda from Lincolnshire also invested in a larger than average garden room, as they knew they wanted to host family in there for special occasions.

The retired couple said they loved relaxing in their garden room, which was clad in three different colours – anthracite grey, cream, and Chartwell Green – which matched their existing garden furniture.

Vince said: "We just come in here sometimes of an afternoon. If it's not warm enough to sit outside, we can sit inside here and play cards. We read, or sit with the iPads.

"The whole process has been very smooth and it took less than two weeks to build from start to finish, including the electrics.

"We love it, it's wonderful. We are absolutely delighted with it."

The Christmas grotto

You can really make a huge impact with decorations in a smaller space – as this little winter wonderland scene demonstrates.

This smaller garden room, which measures



2.5m x 3.5m, was decorated for Christmas with a tree and twinkling lights, and it really comes to life at night.

The garden room makes a cosy and festive retreat away from the hub of the home, and somewhere to sit and absorb the magic of Christmas in peaceful and tranquil surroundings.

This interior demonstrates perfectly how EYG's garden rooms really are perfect for all seasons.



EYG saves the day with dream home extension after collapse of two firms

When Darren Kendrew handed over £11,000 to two separate building firms who both went bust – he thought his dream of his home extension was in tatters.



His dream had been to demolish an existing old conservatory which was too cold in the winter and too hot in the summer, and build a brand new brick extension with a lantern roof. However, with thousands of pounds now gone, he was sure his home improvement project would be over. Mr Kendrew called EYG – the third business he contacted – as he felt more confident in dealing with someone established over 50 years ago.

Our Hull Sales Manager Jeremy visited Mr Kendrew and assessed the project. With new information, he suggested removing the old conservatory but keeping the original base, which was in good condition. Following, a new conservatory which was cheaper than a brick-built extension, with an insulated Hybrid roof – which has alternating solid and glass panels. With insulated walls and flooring, it all combined to give the look and feel of an extension, with the same thermal efficiency.





EYG levelled the floor to allow Mr Kendrew to remove internal doors and open up the whole space as one open-plan kitchen/diner. The entire project came in on budget and didn't compromise on the family's original plans.

Mr Kendrew said of the overall project:

"The EYG team were brilliant throughout. From the initial meeting with Jeremy, he understood the circumstances of why we had approached EYG and the loss we had already seen on our finances towards the project of our dreams due to the building contractors failing to deliver the initial project."

"Ever since the completion of our new conservatory, my wife is always commenting on how she loves this new room and we have certainly been impressed by the sound proofing."



One aspect of the build was to open up the rear of our home by the removal of a wall and importantly, the levelling of the floor from the new conservatory to the kitchen, allowing us to lay new flooring from the kitchen and into the conservatory. We were able to fulfil the last part of our home makeover in installing a new kitchen.

"The new kitchen installed by us along with the perfect conservatory has truly transformed our home. We truly recommend EYG to anyone." Mr Kendrew concluded .

Buying from a GGF member company brings peace of mind to customers

When buying windows and doors for your home, you are making a large investment and need to be sure you have chosen a trusted company.

The Glass and Glazing Federation (GGF), is the largest trade body for the glazing industry, and is responsible for upholding strict industry standards, with high expectations from its member companies.

EYG is a proud member of the GGF – which brings a host of benefits to our customers.

Glass and Glazing Federation

Why choose a company that is a member of the GGF?

1. *Financial stability*

GGF-approved businesses must have been trading for a minimum of three years, and have undergone stringent financial health checks, including the provision of audited accounts, to prove they are financially secure. The directors, premises and products are also vetted.

2. *Code of Conduct*

All GGF members must abide by the GGF's Code of Conduct, which sets out a high level of service that must be adhered to. This includes:

- Giving clear, helpful and adequate sales information to customers.
- Vulnerable members of the public must be made aware of all aspects and obligations that come with the signing of contracts.
- Customer service inquiries must be dealt with within two weeks.
- Members must have an effective complaints procedure.

3. *Cooling off period*

GGF Member companies offer a 7-day cooling-off period for made-to-measure work from the date you sign the contract, during which you can cancel without penalty.

4. *Guarantees and warranties*

Having an insurance-backed guarantee gives customers peace of mind, as it gives the customer protection if the trader unexpectedly ceases trading.

Warranties cover any work done for a period of ten years.



5. *Clear dispute and complaints procedures*

Customers can access the GGF's Conciliation Scheme as a last resort, for free and impartial third party advice and support.

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Reviews



We love our doors and windows! They really bring the house up to date too! We also noticed that the house is warmer. The team who carried out the work were outstanding - nothing was too much trouble and they made sure that we were happy with everything each step of the way. Can highly recommend.

Ann , **5/5**



Excellent service from start to finish. Installation centre went above and beyond. Expert fitters, all work carried out in a timely and caring manner. All the rooms left in an immaculate condition. Thanks to Kev B. Steve A and John G. Brilliant.

Angela, **5/5**

We have just had all our windows replaced by EYG. Everything from the initial contact to fitting was so good. The quality of the windows is fantastic and makes such a difference to the quality of light in the house. The two window fitters Paul and Carl were brilliant, very friendly and professional. They worked efficiently and cleanly, nothing was too much trouble for them and they took time initially to explain what they were going to do, and also explained how the window mechanisms worked. We cannot recommend these two fitters highly enough and will definitely recommend the company to family and friends.

Christine, **5/5**



Our locations

East Yorkshire, Head Office
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North Yorkshire
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Eastfield Industrial Estate
Scarborough, YO11 3UZ
Tel: *01723 507152*

Spalding
Bay Tree Garden Centre
High Road, Weston
Spalding, PE12 6JU
Tel: *01775 720058*

South Yorkshire
Walkers Nurseries Garden Centre
Mosham Road, Blaxton
Doncaster, DN9 3BA
Tel: *01302 244405*

Spalding
40 Commercial Road
Spalding,
PE11 2HA
Tel: *01775 720058*

Newark Road
Pennells Garden Centre
South Hykeham
Lincoln, LN6 9NT
Tel: *01522 696105*